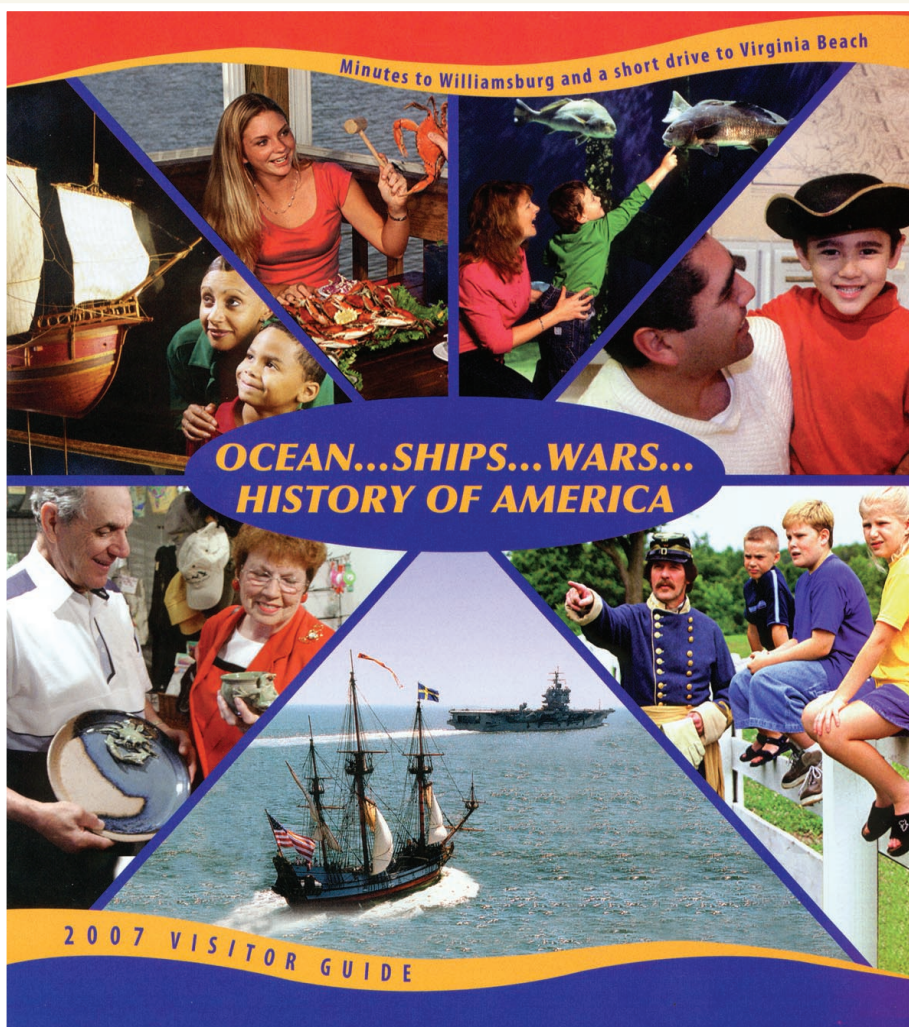


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**HOT OFF THE PRESSES** – The 2007 Newport News Visitor Guide is available free of charge at the Newport News Visitor Center, 13560 Jefferson Ave. A copy may also be requested by calling the center at 886-7777 or visiting [www.newport-news.org](http://www.newport-news.org). The full-color guide offers detailed information about the city's attractions as well as a preview of the new USS Monitor Center opening March 9 and a special Jamestown itinerary. It also has a regional insert featuring many of Hampton Roads' best-known attractions.



**NEW OWNER, SAME BRAND** – The Mumford Co. structured the recent sale of the Hampton Inn of Buckhannon, West Va., on behalf of FDGJR Buckhannon WV Hospitality LLC to Mayfair Hotels Inc. through a deal facilitated by Ed James and David Mumford of Mumford's headquarters in Newport News. The price was \$3.87 million. The buyer is a Midwest hotel developer and operator who plans to make cosmetic renovations and retain the brand affiliation.

## Contracts

**Rodriguez Ripley Maddux Motley Architects**, a Norfolk-based architectural, design-build and interior design firm, has been selected for the Southeastern Virginia Training Center project for the Virginia Department of Mental Health, Mental Retardation and Substance Abuse Services. The project is a new 100-bed facility in Chesapeake with an estimated construction value of \$40 million to \$50 million.

## New businesses, locations, products & services

**Fire & Vine restaurant** at Hilltop East Shopping Center in Virginia Beach will host three pre-opening celebrations Feb. 23 through 25. These events, which go from 6 to 8:30 p.m. each day, will include food samples from the menu and a variety of wines for a cost of \$35 per person. A portion of the proceeds each night will go to support the following charities: Feb. 23, Children's Hospital of The King's Daughters; Feb. 24, the Susan G. Komen Breast Cancer Foundation; and Feb. 25, the March of Dimes. Reservations are requested by Feb. 21 at [www.FireandVine.com](http://www.FireandVine.com).

**Global Language Center**, an English-language school that also assists native English-speakers with resume writing, interview skills and test preparation, will begin classes Feb. 20 at the Town Center of Virginia Beach. Jenny Juhnke, who was born in Japan, is the founder, owner and lead instructor of GLC, which also has a location in Okinawa since 2004.

For 15 years, Juhnke has taught English as a second language to business leaders, embassy officials, military liaisons, and restaurant and hotel managers. She has worked for language schools in Strasbourg, France, in Frankfurt, Germany, and in Washington, D.C.

The Virginia Beach location of GLC will hold an open house March 14 from 6:30 to 8:30 p.m. at The Daily Grind at the Town Center, 168 Central Park Ave. The Web address for the company is [global-language-center.com](http://global-language-center.com).

**Sean O'Connell**, who has worked for the past three years at **T.Parker Host** in Norfolk in the operations department, now manages the ship agent's Morehead City office. The office, which opened last month, is at 113 Arendell St., Suite 124, Morehead City, N.C. 28557.

The **National Institute of Aerospace**, in partnership with the **American Institute of Aeronautics and Astronautics**, has developed a national public radio program called "**Discovery Now**" to explore advances from NASA and the aerospace community. The 90-second radio segments began last month on National Public Radio's WHRV 89.5 FM during its prime-time program "All Things Considered." Produced by Michael Bibbo and Kevin Krigsvold, the show will feature 240 segments annually along with a Web component.

**BB&T Corp.** of Winston-Salem has begun issuing **BB&T Check Cards with the Visa Contactless feature** to select clients in Virginia, Georgia, Florida, Maryland and Washington, D.C. The card speeds purchases by letting clients hold the card near a secure contactless card reader instead of handing it to the cashier or swiping it to make purchases. A chip in the card sends the payment information to the reader.

**Red Zebra Broadcasting** has introduced an FM sports talk radio station, The Game 102.1 (WVHV, 102.1). The Game 102.1 will carry all the Redskins games in 2007 in addition to "The Joe Gibbs Show," "The Redskins Lunch from Redskins Park" and other shows based on the NFL season. The station's general manager is Martin Snead.

## Mergers & acquisitions

**Kalmar Industries**, based in Finland, has acquired **Port Equipment Service Inc.** of Portsmouth. According to a press release from Kalmar, a global provider of container and heavy-duty materials handling equipment, the acquisition will expand Kalmar's service business, strengthen its position in U.S. ports, and create new relations and opportunities with intermodal terminals. The value of the transaction has not been disclosed.

Founded in 2001 by Dan Stevens and Tom McDonough, PES employs 56 people, most of whom are service technicians who erect, maintain and repair heavy materials handling equipment. The company also services the equipment of railway terminals in five states and port operators in Portsmouth and Norfolk.

Stevens and McDonough will continue to run the existing intermodal and port service business. The entire PES operation will be managed by the Port Division of Kalmar Industries USA LLC.

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